

# Peter C. Atherton, P.E.

pete@actionsprove.com | 800.891.8457 | <https://www.linkedin.com/in/pathertonlinkedin>

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Talented and accomplished consultant, coach, speaker, and trainer with over 30 years of experience as a professional engineer, manager, executive, and business owner, and over 18 years of experience alongside in the service sector

## HIGHLIGHTS

Operational, management and executive level success

Private corporate and nonprofit board of director experience

Highly skilled and knowledgeable in high-performance, employee engagement, project management and execution, strategic planning, corporate impact, as well as people, leadership, and organizational development

## QUALITIES

Well-rounded, well-organized, technical, and creative people-person; resourceful, collaborative, and driven to understand and solve problems that lead to successful outcomes for people and organizations



## PROFESSIONAL CAREER TRACK

**President and Founder – ActionsProve, LLC ([www.ActionsProve.com](http://www.ActionsProve.com)), Knoxville, TN** **2017-Present**

- Strategic Planning & Advisory, Executive Coaching, Leadership & Management Team Development, Performance-Based Employee Engagement, and Corporate Impact Design for high-achieving organizations nationwide
- AEC Leadership Today podcast founder and host ([www.actionsprove.com/podcast](http://www.actionsprove.com/podcast))

**Author – Reversing Burnout. How to Immediately Engage Top Talent and Grow! A Blueprint for Professionals and Business Owners** **2017**

- Available on Amazon and through ActionsProve.com

**Senior Vice President – Wright-Pierce, Portland, ME and Andover, MA** **2008-2016**

- Continuation of 2003-2008 VP position responsibilities with larger-scale regional and market sector focus
- Multiple strategic and succession planning sessions to lead and manage firm growth and leadership transition

**Vice President – Wright-Pierce, Portland, ME** **2003-2008**

- Board leadership and governance, member of senior operations/management team, and practice group leader
- Major shareholder
- Led business development initiatives: client development and relationship management; led, directed and wrote compelling proposals; and designed/executed winning presentations and interviews in very competitive environments.
- Prepared papers and performed presentations for local, regional and national publications and conferences
- Led practice group staff recruiting, supervising, development, retention, and removal

**Project Manager – Wright-Pierce, Portland, ME** **2000-2003**

- Fully developed and led technical, managerial and administrative tasks associated with major public works infrastructure projects exercising specialized skills and effective independent judgment
- Led client, regulatory and funding agency communication and approval processes
- Developed, negotiated and successfully managed project contracts, budgets and schedules
- Led next-phase business development initiatives with clients

**Lead Project Engineer – Wright-Pierce, Topsham, ME** **1998-2000**

- Led design and construction oversight of physical, mechanical, chemical, biological and control systems for wastewater treatment, collection & pumping facilities with multi-disciplinary Architecture/Engineering support teams
- Performed technical, cost and financial impact calculations; and prepared reports, presentations, and design plans and specifications for bidding/construction
- Initiated and applied appropriate innovation to develop creative and cost/energy/operationally-efficient solutions including researching and documenting the basis, opportunities, and risks to gain stakeholder acceptance

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- Project Engineer – Metcalf & Eddy, Inc., Wakefield, MA** 1993-1998
- Performed a wide variety of water, wastewater, and site remediation engineering tasks for clients across the region with increasing levels of responsibility and recognized performance

## NONPROFIT AND VOLUNTEER EXPERIENCE

- Project Team Volunteer – Miyamoto International** 2020
- Design of sustainable irrigation system solutions for isolated tribes in the Omo Valley, Ethiopia
- United Way of Greater Knoxville – Financial Stability Investment Committee** 2018-2020
- Review, recommend, and provide oversight for community funding
- Co-Founder – 100 Men Who Care Southern Maine and Knoxville Tennessee** 2016-2022
- Lead philanthropic organizations to multiply individual impact and support for local communities
- Vice President and Projects Director – ADios Ministries, Portland, ME** 2008-2019
- Led strategic planning, resource, and policy development to support growth and opportunities
  - Annually led multiple multi-generation international volunteer service teams into the developing world
  - Designed and constructed numerous essential infrastructure projects and transformational educational and economic development programs, including a university-earning program and social enterprise farm
- Board Member – Friends of CICRIN, Waynesboro, VA** 2011-2020
- Provide support and resource development for child refuge center and school in Nicaragua
- Corporate Fundraising Lead – Engineers Without Borders, Portland, ME** 2013-2014
- Initiated contact and managed relationship with over 60 engineering firms in order to increase awareness and solicit support for organization; as well as solicit for sponsorship and attendance at major fundraising event
- Outreach Committee – EastPoint Christian Church, South Portland, ME** 2011-2014
- Developed program and policies to support evolution of local and international outreach initiatives and activities

## EDUCATION

- University of Notre Dame, South Bend, IN** 2015  
Executive Certificate in Transformational Nonprofit Leadership, Mendoza College of Business
- Northeastern University, Boston, MA** 2014  
New Venture Bootcamp, Northeastern Center for Entrepreneurial Education
- Worcester Polytechnic Institute, Worcester, MA** 1998  
Coursework toward Masters of Engineering
- Northeastern University, Boston, MA** 1996  
Certificate in Environmental and Regulatory Management
- University of New Hampshire, Durham, NH** 1993  
Bachelor of Science in Civil Engineering, College of Engineering and Physical Science

## CERTIFICATIONS AND AWARDS

- Licensed Professional Engineer** 1998-Present  
Massachusetts, New Hampshire, and Maine
- Younger Civil Engineer of the Year** 2001  
American Society of Civil Engineers – Maine Section

## ADDITIONAL PERSONAL SKILLS AND INTERESTS

- Entrepreneurial:** Developed a residential subdivision with a 100% return on investment
- Interests:** Faith, family, independent learning, financial planning, traveling, and sports